

AMERICAN YOUTH SOCCER ORGANIZATION
(A California Non-profit Corporation)

Statement of Activities and Changes in Net Assets
for the period ended June 30, 2011
For Department: OPERATIONS

| | CURRENT PERIOD | | | YEAR TO DATE | | | FY 10 TOTAL |
|---|--------------------|--------------------|-------------------|----------------------|----------------------|------------------|----------------------|
| | Actual | Forecast 10F3 | Variance | Actual | Forecast 10F3 | Variance | Forecast 10F3 |
| Net Operating Revenues | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Program Costs: | | | | | | | |
| NSTC Programs & Events Costs: | 0 | 0 | 0 | 275 | 0 | (275) | 0 |
| Total Program Costs | 0 | 0 | 0 | 275 | 0 | (275) | 0 |
| Operating Expenses: | | | | | | | |
| Payroll | 80,610 | 63,232 | (17,378) | 816,883 | 809,601 | (7,282) | 809,601 |
| Benefits | 19,323 | 23,045 | 3,722 | 269,195 | 336,917 | 67,722 | 336,917 |
| Total Compensation | 99,934 | 86,277 | (13,656) | 1,086,078 | 1,146,518 | 60,440 | 1,146,518 |
| Professional Fees | 34,806 | 16,535 | (18,271) | 373,492 | 380,016 | 6,525 | 380,016 |
| Insurance | 9,097 | 9,702 | 605 | 117,214 | 116,424 | (790) | 116,424 |
| Travel & Entertainment | 3,124 | 1,910 | (1,214) | 29,829 | 47,394 | 17,565 | 47,394 |
| Communication | 30,572 | 11,472 | (19,100) | 168,867 | 157,264 | (11,603) | 157,264 |
| Supplies | 21,686 | 1,250 | (20,436) | 93,436 | 70,550 | (22,886) | 70,550 |
| Occupancy | 26,378 | 42,536 | 16,158 | 182,085 | 240,432 | 58,347 | 240,432 |
| Dues & Subscriptions | 799 | 12 | (787) | 4,165 | 1,784 | (2,381) | 1,784 |
| Repairs & Maintenance | 53,049 | 52,025 | (1,024) | 640,284 | 596,700 | (43,584) | 596,700 |
| Taxes, Permits & Licenses | 23 | 833 | 810 | 17,868 | 9,996 | (7,872) | 9,996 |
| Banking & Merchant Fees | 1,733 | 275 | (1,458) | 10,043 | 12,002 | 1,959 | 12,002 |
| Marketing | 1,000 | 250 | (750) | 6,207 | 3,000 | (3,207) | 3,000 |
| Misc. Gen & Admin. | 45,758 | 750 | (45,008) | 78,208 | 125,495 | 47,287 | 125,495 |
| Bad Debt | 3,724 | 10,208 | 6,484 | 15,789 | 28,408 | 12,619 | 28,408 |
| Total Operating Expenses | 331,683 | 234,036 | (97,647) | 2,823,564 | 2,935,983 | 112,419 | 2,935,983 |
| Increase (Decrease) In Operating Net Assets | | | | | | | |
| Other Revenue: | | | | | | | |
| Other Income | 3,954 | 0 | (3,954) | 39,881 | 0 | (39,881) | 0 |
| Total Other Revenue | 3,954 | 0 | (3,954) | 39,881 | 0 | (39,881) | 0 |
| Other Expenses: | | | | | | | |
| Total Depreciation & Amortization | 38,981 | 43,922 | 4,940 | 375,688 | 435,175 | 59,487 | 435,175 |
| Increase (Decrease) in Net Assets | <u>(\$374,618)</u> | <u>(\$277,958)</u> | <u>(\$96,660)</u> | <u>(\$3,239,409)</u> | <u>(\$3,371,158)</u> | <u>\$131,750</u> | <u>(\$3,371,158)</u> |